

KUNBUS Industrial communication

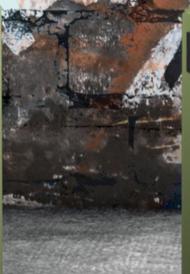
REVOLUTION PI RevPi Core 3[®]













WHITE LABELING REVOLUTION PI

Okay, here's the deal: You are totally convinced of Revolution Pi and it is the hardware of your choice for your next big project, but its colors just doesn't fit your Corporate Identity or its too time consuming for you to always flash your

own software image onto the modules? Well, we got the perfect solution for you! If you choose Revolution Pi as your standard hardware we can customize and produce customized modules for you. Concentrate on your main business and core

competence and don't get distracted by time consuming hardware development. Give your solution a fast time-to-market without investing big sums in hardware development.

But what's included in our customization? Well, it depends. To make it easier and clearer for you we have put together 3 predefined packages:

	Lite	Lite+	Full
Product	All current Revolution Pi modules	All current Revolution Pi modules	All current Revolution Pi modules Custom extension module
Customization options	Customers label and logo (laser engraving) on device Option of device front cover color in light grey or KUNBUS orange enabled by Revolution Pi'' label mandatory	Customers label and logo (laser engraving) on device Option of device front cover color in light grey or KUNBUS orange "enabled by Revolution Pi" label mandatory Customer's software image	Customers label and logo (laser engraving) on device Customer specific color (technical limitations apply) No "enabled by Revolution Pi" label Customer`s software image
Documentation & certification	KUNBUS standard documentation and certificates (e.g. CE etc) Customer target market certification (if technically achievable, surcharge)	KUNBUS standard documentation and certificates (e.g. CE etc) Customer target market certification (if technically achievable, surcharge)	Branding of Documentation to customer specification Customer target market certification (if technically achievable, surcharge) Customer specific leaflet delivery with device

	Lite	Lite+	Full
Value-added services	 ½ day consulting package to align customization features Includes standard support via forum and e-mail Standard KUNBUS warranty, extendable to 24 month (surcharge) Payable rapid prototyping workshop UL certification (surcharge) 	 ½ day consulting package to align customization features Flashing of customer software image during production process & function test Includes standard support via forum and e-mail Standard KUNBUS warranty, extendable to 24 month (surcharge) Payable rapid prototyping workshop Includes limited number of Software image review cycles (surchage for add. cycles) UL certification (surcharge) 	 Consulting & devlopment package Flashing of customer software image during production process & function test Includes dedicated premium support via phone & e-mail Includes limited number of Software image review cycles (surchage for add. cycles) Customizable warranty period (surcharge) 2 day rapid prototyping workshop UL certification (surcharge)
Product quantity requirements	Min. 250 pc pa per customized device MOQ applies	Min. 500 pc pa per customized device MOQ applies	Min. 1.000 pc pa per customized device MOQ applies
Contractual requirements	Minimum contractual period of 1 year, extention by 1 year if not cancelled Special lead times apply No stock (stock service available for surcharge) Binding sales forecast Year-end delivery of qty shortage to forecast End-of-life stock & raw material sell off (Cancellation by customer)	 Minimum contractual period of 1 year, extention by 1 year if not cancelled Special lead times apply No stock (stock service available for surcharge) Binding sales forecast Year-end delivery of qty shortage to forecast End-of-life stock & raw material sell off (Cancellation by customer) 	Minimum contractual period of 2 years, extention by 1 year if not cancelled Special lead times apply Stock service available with purchase guarantee by customers (4 weeks of forecast) Binding sales forecast (3 months fix, 12 months rolling) End-of-life stock & raw material sell off (Cancellation by customer) Prepayment of raw material for customer specific device colors
One-time fee	Starting at 2.000 €	Starting at 6.000 €	On request

